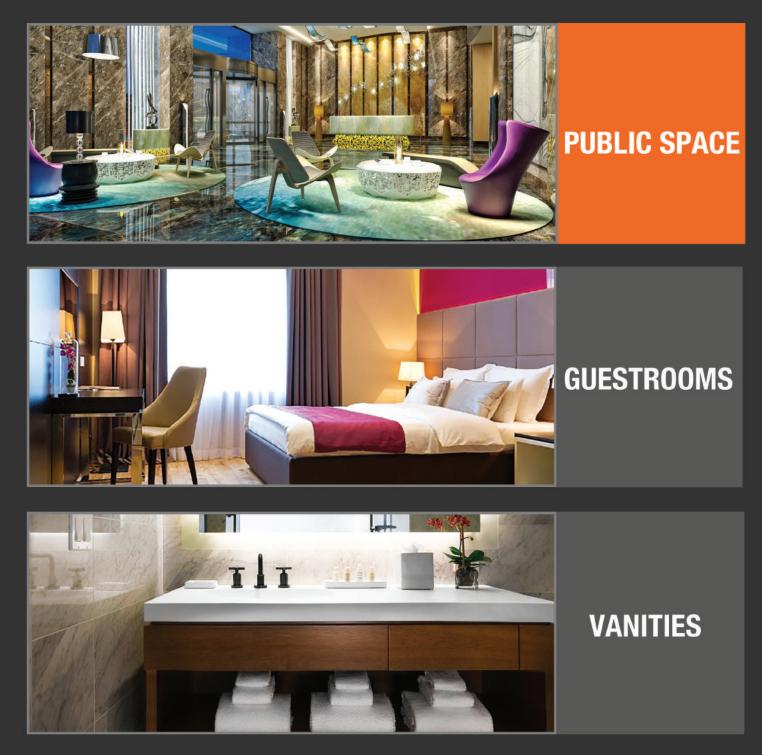




# Be Inspired



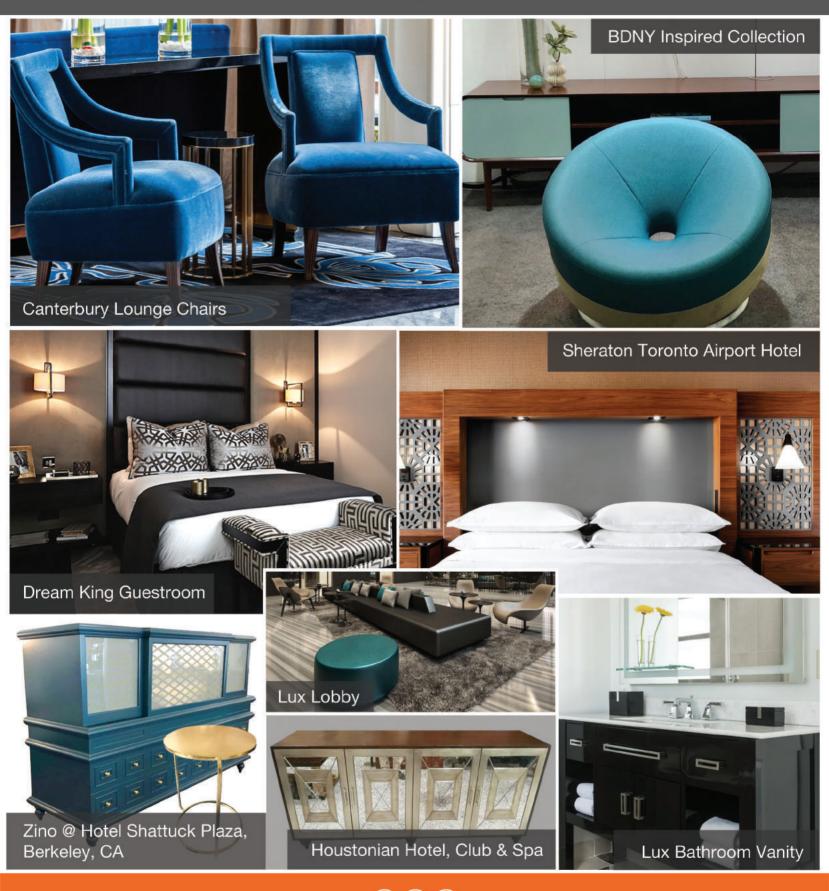
Eclipse Hospitality is a leading provider of custom and brand casegoods and seating, offering a quality product and service package second to none in the hospitality furniture industry.

As longtime hoteliers ourselves, we listen to the needs of our clients and bring a unique perspective by working with our global manufacturing base to offer the best solution to fulfill your brand or custom project.



Collaborate with Us: www.eclipsehospitality.com | sales@eclipsehospitality.com | Phone: 702-724-2671

# Be Inspired



eclipsehospitality casegoods | seating

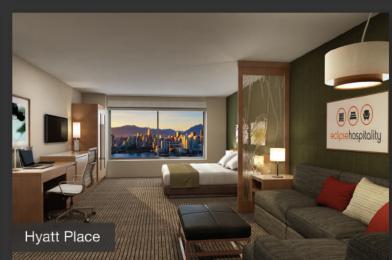
# **Brand Programs**







Hampton Inn - Forever Young V3



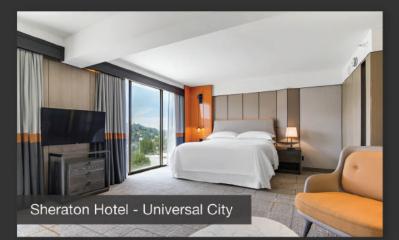






eclipsehospitality casegoods | seating

# Bringing Custom Designs to Life





Hotel Indigo - Los Angeles Downtown



Westin - Austin Downtown







Т





Collaborate with Us: www.eclipsehospitality.com sale

sales@eclipsehospitality.com

Phone: 702-724-2671



## **Company Profile: Our Story**

Eclipse Hospitality is a leading producer of high-quality hotel furniture with utmost accuracy, focus on quality, competitive pricing and unparalleled service. We specialize in manufacturing brand and custom casegoods and seating, with successfully completed projects throughout North America.

As hotel owners and operators ourselves of various franchises, we personally saw the challenges in procuring furniture that met our quality standards and came in within our timeline and budget demands. This led us on our mission to help fellow hoteliers with one of their largest expenditures for their property-- high quality furniture, provided in a timely fashion, at a competitive price.

After years of ensuring that our factories met the highest standard for state-of-the-art manufacturing capabilities, focus on quality assurance, and real-time shipping logistics, we successfully expanded offerings to the high-end market seeking a custom product with unique specifications and materials.

## **Frequently Asked Questions**

- How long has Eclipse been in business? Eclipse was founded in 2008.
- **Factory locations & How long in Business?** Experienced factories in Asia, including China, Vietnam and Malaysia, producing consistent and repeatable product of the highest quality.
- **Production Capacity?** Each factory is capable of producing an average of 1,000 to 1,500 rooms per month.
- **Design Options?** We have direct relationships with most major surfacing vendors in North America and China, allowing to choose from a breadth of laminates, metals and veneers.
- Minimum order? One container (approximately 30 rooms).
- Model Rooms? Model rooms are available at 1.5x unit cost plus freight, with credit towards final order of same set.
- Lead times? Standard 10-12 weeks production based on 1-4 containers; larger projects can be completed in phases to suit delivery schedules. Shipping timeline varies based on North America location and ranges from 2.5-4 weeks.
- Eclipse Financial Terms? 50% deposit and 50% balance + freight due 4 weeks prior to shipping.
- **Quality Control?** Each factory has a full QC process for each department. Quality checks are done by Eclipse employees in raw cutting, machining, finishing and packaging.
- **How do we manage the project?** A U.S. based project manager will collaborate with client, designer and factory personnel to enable transparency and proactive communication to ensure project success.
- **Custom design capability?** Each project we do is custom work. Even if it's the most basic set of furniture, the project is still custom and built to specifications. Each project will be quoted based on specifications given and materials used.
- Why Eclipse? We are a small group of hospitality owners with extensive industry knowledge. We pride ourselves on the knowledge gained in this industry and the established relationships with our factories to ensure our quality guidelines and timelines are met for each and every project.
- How do we instill confidence in our stakeholders? Our portfolio of successfully completed projects should speak for itself, and give you assurance to partner with Eclipse to provide competitive bids and exceptional product performance on every job. We also provide a 2 year prorated warranty to our clients.
- Are you approved by most major brands? Yes, we are approved by most major brands. Our project portfolio is a testament to the various brands we work with. Most designers we work with have relationships with the Brand to obtain approval.



Eclipse Hospitality is proud to work with these many fine clients in the hospitality industry:

#### **Boutique & Luxury Projects**

Blue Mountain Inn, Ontario, Canada Bodega Bay Inn & Suites, Bodega Bay, CA The Charles Hotel, Cambridge, MA Dana Point Marina, Dana Point, CA Dream Hotel, New York, NY Houstonian Hotel, Club & Spa, Houston, TX Indigo Metropolis Hotel, Los Angeles, CA LA Costa Resort, Carlsbad, CA Orlando World Center, Orlando, FL Renaissance, Washington, DC Downtown Shattuck Hotel Plaza - Zino, Berkeley, CA WaterView Casino & Hotel, Vicksburg, MS

#### **Marriott International**

Aloft Hotel Phoenix. AZ Aloft Hotel Portland, OR Marriott Chicago O'Hare, Franklin Park, IL Marriott Kauai Resorts & Beach Club Sheraton Hotel, Calgary, Canada Sheraton Hotel, Framingham, MA Sheraton Hotel, New Castle, DE Sheraton Hotel, New Orleans, LA Sheraton Hotel, Oklahoma City, OK Sheraton Hotel, Portland, OR Sheraton Hotel, San Diego, CA Sheraton Hotel, San Gabriel Hotel, CA Sheraton Hotel, Saskatoon, Canada Sheraton Hotel , Toronto Airport, Canada Sheraton, Universal Hotel, CA Westin, Austin Downtown, TX Westin, Tabor Center Hotel, CA

### **InterContinental Hotels**

Holiday Inn, Amarillo (West), TX Holiday Inn, Trophy Club, TX Holiday Inn Express, Jackson, CA Holiday Inn Express, Bloomington, IL Holiday Inn Express, Ralston, NE Holiday Inn Express, Tombstone, AZ

## Designers, Architects, Purchasing & Development Firms

AJC Design, New York, New York Algiere Construction Services, Plano TX Allen+Philp Partners, Scottsdale, AZ Apex Studios, Chester, VA Barrett Design Studio, Jackson, MS BBL Construction Services, Albany NY BPR Properties, Palo Alto, CA Carver & Associates, Atlanta, GA Design Elim, La Mirada, CA Driftwood Hospitality, Palm Beach, FL FORS architecture+interiors, Tucson, AZ Gensler, Houston, TX Hall Equities/ZMC Hotels, Walnut Creek, CA Hersha Purchasing, Harrisburg, PA HS Design and Supply, San Diego, CA Interplan Design, San Clemente, CA JMG Design Studio, Irvine, CA K2 Design, Scottsdale AZ Kieffer Design Group, Boise, ID Level 3 Design Group, Los Angeles, CA MCS Architects, LLC, Houston, TX Mendil+Meyer Design Studio, Scottsdale, AZ R R Williams & Associates, Houston, TX Raymond Management, Sacramento, CA Western Contract Furnishings, Chandler, AZ

### **Choice Hotels**

Comfort Suites Benton Harbor, MI Comfort Suites, Bluffton, SC Comfort Suites, Watsonville, CA Comfort Inn & Suites Sacramento (Univ Area) Comfort Suites, Gallup, NM Comfort Inn, Casa Grande, AZ Quality Inn, San Jose, CA Quality Inn, Sierra Vista, AZ Quality Inn, Charleston, WV Rodeway Inn, Reading, PA

#### **Hilton Hotels**

DoubleTree by Hilton, Seattle, WA Embassy Suites, Covington, KY Embassy Suites, St. Louis, MS Embassy Suites, St Paul, MN Hilton Hotel, Toronto, Canada Hampton Inn, Surprise, AZ Hampton Inn, Houston Airport, TX Hampton Inn & Suites, Amarillo West, TX Hampton Inn, Hammond, IN Hampton Inn, Kearny Mesa, CA Hampton Inn, Scottsdale @Shea, AZ Hampton Inn, Anthem (Phoenix), AZ Hampton Inn, Peoria (Phoenix), AZ Hampton Inn, Goldsboro, NC Hampton Inn, Jackson-Coliseum, MS Hampton Inn & Suites, Turlock, CA Hampton Inn, Portland, OR Hampton Inn & Suites, San Jose, CA Hampton Inn & Suites, Farmington, NM Hampton Inn, Sierra Vista, AZ Hampton Inn & Suites, Aberdeen, SD Hampton Inn, Ashland, VA Hilton Garden Inn, Idaho Falls, IA Homewood Suites, Albuquerque, NM Homewood Suites, West Chester, OH Homewood Suites, Concord, NC Homewood Suites, Schenectady, NY

#### **Best Western**

BW Americana, Dinuba, CA BW Superstition Springs, Mesa, AZ BW PLUS, Mesa, AZ BW PLUS, Henderson, NV BW Sonora Inn & Suites, Nogales, AZ BW Edgewater Resort, Sandpoint, ID

#### Wyndham

Days Inn, Fremont, CA La Quinta Inn & Suites, Searcy, AR Ramada Plaza, Anaheim (Disneyland), CA

### **Eclipse Hospitality**

4802 E Ray Rd #23-225, Phoenix, AZ 85044 | www.eclipsehospitality.com Email: sales@eclipsehospitality.com | Phone: 702-724-2671 With our time-tested knowledge, experience, and commitment to service, our team is equipped to provide the insight and approach to meet the demands of every project.

## **SALES INFO & INQUIRIES**

Main Phone: 702-724-2671 Email: sales@eclipsehospitality.com www.eclipsehospitality.com

## **OUR OFFICES**

PHOENIX 4802 East Ray Road, #23-225 Phoenix, AZ 85044

LAS VEGAS 8275 S. Eastern Ave., Suite 200 Las Vegas, NV 89123

ASIA-PACIFIC Room 406, 7TH Bldg, Ming Cheng Yangguang Court, Shaoxing, Zhejiang, China, 312000

